

### **COVER OPTIONS EXPLANATION AND GENERAL RULES**

#### STFP 1

Select main member cover. (Compulsory)

|             | Main cove   | er amount    |             | Тор-Uр      |             |  |  |  |  |  |
|-------------|-------------|--------------|-------------|-------------|-------------|--|--|--|--|--|
| Α           | В           | С            | D           | Option 1    | Option 2    |  |  |  |  |  |
| R 9 000     | R 15 000    | R 20 000     | R 25 000    | R 9 000     | R 14 000    |  |  |  |  |  |
|             | Premium     |              |             |             |             |  |  |  |  |  |
| R 71.16 p.m | R 95.26 p.m | R 113.68 p.m | R 133.1 p.m | R 46.16 p.m | R 66.58 p.m |  |  |  |  |  |

- Add your spouse: Same sex, common law and customary marriages are included.
- Add your children: Biological or legally adopted children of you or your spouse.

#### STEP 2:

Select extended individual member cover for persons under 65. (Non-compulsory)

|             | Main cove  | er amount  |          | Top-Up      |  |  |  |  |  |  |
|-------------|------------|------------|----------|-------------|--|--|--|--|--|--|
| Α           | В          | С          | D        | Option 1    |  |  |  |  |  |  |
| R 9 000     | R 15 000   | R 20 000   | R 25 000 | R 9 000     |  |  |  |  |  |  |
|             | Premium    |            |          |             |  |  |  |  |  |  |
| R 39.24 p.m | R 57.4 p.m | R 72.2 p.m | R 87 p.m | R 37.24 p.m |  |  |  |  |  |  |

- Members must be under 65 and be dependent on you.
- Parents, older children or other family members.

#### STEP 3:

Select extended individual member cover for persons between 65 and 74. (Non-compulsory)

|             |             | Main cove   | er amount   |              |  |  |  |  |  |
|-------------|-------------|-------------|-------------|--------------|--|--|--|--|--|
| Α           | В           | С           | D           | Е            |  |  |  |  |  |
| R 7 000     | R 10 000    | R 15 000    | R 20 000    | R 23 000     |  |  |  |  |  |
|             | Premium     |             |             |              |  |  |  |  |  |
| R 83.82 p.m | R 103.6 p.m | R 135.9 p.m | R 167.2 p.m | R 186.98 p.m |  |  |  |  |  |

Members must be at least 65, but not yet 75 to be added.

#### STEP 4:

Select extended family cover. (Non-compulsory)

| Sciect exteriaca iari | my cover. (Non com | ipuisory)    |             |             |  |  |  |  |  |
|-----------------------|--------------------|--------------|-------------|-------------|--|--|--|--|--|
|                       | Main cove          | er amount    |             | Top-Up      |  |  |  |  |  |
| А                     | В                  | С            | D           | Option 1    |  |  |  |  |  |
| R 9 000               | R 15 000           | R 20 000     | R 25 000    | R 9 000     |  |  |  |  |  |
| Premium               |                    |              |             |             |  |  |  |  |  |
| R 78.16 p.m           | R 101.26 p.m       | R 121.68 p.m | R 141.1 p.m | R 47.16 p.m |  |  |  |  |  |

• This cover is for a whole family and is not per person. Add member, spouse and children.

Please see page 2 for a detailed breakdown of the costs and other important information.

### WAITING PERIODS AND EXCLUSIONS

- Suicide is excluded during the first 24 months of membership.
- No claims for members under 65 will be accepted for death due to natural causes in the first 6 months of membership.
- No claims for extended members between 65 and 75 will be accepted for death due to natural causes in the first 6 months of membership.
- All members have to be under the age of 65 when they join, except for Extended members on the 65 74 plan.

#### **GENERAL RULES**

- 1. Children must be insured on their own once they are older than 21 unless they are full time students and under the age of 26 (with proof) or physically or mentally incapacitated (with proof).
- 2. Claims must be logged within 6 months of the date of death.
- 3. A copy of the ID document must be attached to this application form for all the members that are to be insured under this policy.
- 4. In the event of any discrepancy between this document and the policy as underwritten by Sanlam, the provisions of the Policy will prevail.
- 5. A premium increase will happen towards the end of each year. These increases are based on the total cost of risk, marketing and admin for the entire group and isn't fixed on any percentage, but will always be kept as low as possible.
- 6. No Extended member may be on a higher option than the main member.
- 7. Top-Up cover may only be taken if the live(s) are covered under a main policy option.

| CONTACT DETAILS                    |                |                       |                      |  |  |  |  |  |
|------------------------------------|----------------|-----------------------|----------------------|--|--|--|--|--|
| NEW APPLICATIONS                   | DUCOME BROKERS | 0861 broker (276 537) | funeral@ducome.co.za |  |  |  |  |  |
| EXISTING POLICY QUERIES AND CLAIMS | PHAKAMA        | 012 348 8310          |                      |  |  |  |  |  |

Please retain this page for future reference.



| DETAILED BREAKDOWN OF THE         | OWN FAM | <b>ILY</b> BENEFI | T (All mem | bers must | be under 6            | 5)                     |
|-----------------------------------|---------|-------------------|------------|-----------|-----------------------|------------------------|
| Insured person                    | А       | В                 | С          | D         | Add top-up<br>R 9 000 | Add top-up<br>R 14 000 |
| Main Member                       | R 9 000 | R 15 000          | R 20 000   | R 25 000  | R 9 000               | R 14 000               |
| Spouse                            | R 9 000 | R 15 000          | R 20 000   | R 25 000  | R 9 000               | R 14 000               |
| Child 14 – 21                     | R 9 000 | R 15 000          | R 20 000   | R 25 000  | R 9 000               | R 14 000               |
| Child 6 – 13                      | R 4 500 | R 7 500           | R 10 000   | R 12 500  | R 4 500               | R 7 000                |
| Child 1 – 5                       | R 2 250 | R 3 750           | R 5 000    | R 6 250   | R 2 250               | R 3 500                |
| Child 0 – 11 months and stillborn | R 2 250 | R 3 750           | R 5 000    | R 6 250   | R 2 250               | R 3 500                |
|                                   |         |                   |            |           |                       |                        |
| Risk premium                      | R 26.68 | R 44.46           | R 59.28    | R 74.1    | R 26.68               | R 41.5                 |
| Admin fee                         | R 15    | R 15              | R 15       | R 15      | R 0                   | R 0                    |
| Client fee                        | R 29.48 | R 35.8            | R 39.4     | R 44      | R 19.48               | R 25.08                |
| Premium                           | R 71.16 | R 95.26           | R 113.68   | R 133.1   | R 46.16               | R 66.58                |

| DETAILED BREAKDOWN OF THE I | NDIVIDUA | L EXTEND | ED MEMB  | ER UNDER | R 65 BENEF            | IT |
|-----------------------------|----------|----------|----------|----------|-----------------------|----|
| Insured person              | А        | В        | C        | D        | Add top-up<br>R 9 000 |    |
| Extended Member             | R 9 000  | R 15 000 | R 20 000 | R 25 000 | R 9 000               |    |
|                             |          |          |          |          |                       |    |
| Risk premium                | R 14.4   | R 23.4   | R 31.2   | R 39     | R 14.4                |    |
| Client fee                  | R 25.2   | R 34     | R 41     | R 48     | R 23.2                |    |
| Premium                     | R 39.24  | R 57.4   | R 72.2   | R 87     | R 37.24               |    |

| DETAILED BREAKDOWN OF THE I | NDIVIDUA | L EXTEND | ED MEMB  | ER 65 - 74 | BENEFIT  |  |
|-----------------------------|----------|----------|----------|------------|----------|--|
| Insured person              | Α        | В        | С        | D          | Е        |  |
| Extended Member             | R 7 000  | R 10 000 | R 15 000 | R 20 000   | R 23 000 |  |
|                             |          |          |          |            |          |  |
| Risk premium                | R 38.22  | R 54.6   | R 81.9   | R 109.2    | R 125.58 |  |
| Client fee                  | R 45.6   | R 49     | R 54     | R 58       | R 61.4   |  |
| Premium                     | R 83.82  | R 103.6  | R 135.9  | R 167.2    | R 186.98 |  |

| DETAILED BREAKDOWN OF THE         | XTENDED | <b>FAMILY</b> B | ENEFIT (All | members  | must be ur            | nder 65) |
|-----------------------------------|---------|-----------------|-------------|----------|-----------------------|----------|
| Insured person                    | А       | В               | С           | D        | Add top-up<br>R 9 000 |          |
| Main Extended Family Member       | R 9 000 | R 15 000        | R 20 000    | R 25 000 | R 9 000               |          |
| Spouse                            | R 9 000 | R 15 000        | R 20 000    | R 25 000 | R 9 000               |          |
| Child 14 – 21                     | R 9 000 | R 15 000        | R 20 000    | R 25 000 | R 9 000               |          |
| Child 6 – 13                      | R 4 500 | R 7500          | R 10 000    | R 12 500 | R 4 500               |          |
| Child 1 – 5                       | R 2 250 | R 3 750         | R 5 000     | R 6 250  | R 2 250               |          |
| Child 0 – 11 months and stillborn | R 2 250 | R 3 750         | R 5 000     | R 6 250  | R 2 250               |          |
|                                   |         |                 |             |          |                       |          |
| Risk premium                      | R 26.68 | R 44.46         | R 59.28     | R 74.1   | R 26.68               |          |
| Client fee                        | R 51.48 | R 56.8          | R 62.4      | R 67     | R 20.48               |          |
| Premium                           | R 78.16 | R 101.26        | R 121.68    | R 141.1  | R 47.16               |          |

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"Ducome brokers and Phakama Administration Services undertake to treat all information supplied by the policyholder and relating to the policyholder's benefits, strictly confidential. Ducome and Phakama undertake not to divulge to any party not signatory to this policy, any information supplied by the policyholder and relating to the policyholder's benefits without prior written consent of the policyholder."

The funeral benefits are currently underwritten by Sanlam Developing Markets Limited. Sanlam Developing Markets is an authorised financial services provider with FSP number 11231. Ducome Brokers (Pty) Ltd is a registered financial services provider with FSP number 11894. Ducome Brokers markets the funeral aid benefit. Phakama Administration Services (Pty) Ltd is a registered financial services provider with FSP number 1473. Phakama administrates the funeral aid benefit.



| Р       | LAN                       | Α              | В             | С        | D            |        | top-up<br>9 000 | Add top-up<br>R 14 000 |
|---------|---------------------------|----------------|---------------|----------|--------------|--------|-----------------|------------------------|
| ME      | MBER                      | R 9 000        | R 15 000      | R 20 000 | R 25 000 R 9 |        | 9 000           | R 14 000               |
| PREMIUM | PREMIUM PER MONTH R 71.16 |                | R 95.26       | R 113.68 | R 133.1      | R 4    | 46.16           | R 66.58                |
| MARK    | X HTIW                    |                |               |          |              |        |                 |                        |
| OWN FAM | ILY DETAILS               | (all members r | nust be under | · 65)    |              |        |                 |                        |
|         | SURNAME A                 | ND NAMES       | ID NUMBER     | <b>\</b> |              | GENDER |                 |                        |
| MEMBER  |                           |                |               |          |              |        |                 |                        |
| SPOUSE  |                           |                |               |          |              |        |                 |                        |
| CHILD   |                           |                |               |          |              |        |                 |                        |
| CHILD   |                           |                |               |          |              |        |                 |                        |
| CHILD   |                           |                |               |          |              |        |                 |                        |
| CHILD   |                           |                |               |          |              |        |                 |                        |
| CHILD   |                           |                |               |          |              |        |                 |                        |
| CHILD   |                           |                |               |          |              |        |                 | _                      |

| PI       | -AN          | А              | E         | 3         | С               |     | D                 |   | Add top<br>R 9 00 |        |
|----------|--------------|----------------|-----------|-----------|-----------------|-----|-------------------|---|-------------------|--------|
| ME       | MBER         | R 9 000        | R 15      | 000       | R 20 000        | R 2 | R 25 000          |   | R 9 00            | 00     |
| PREMIUM  | PER MONTH    | R 39.24        | R 5       | 57.4      | R 72.2          |     | R 87              |   | R 37.24           |        |
| INDIVIDU | AL EXTENDE   | D MEMBERS DET. | AILS (all | member    | s must be under | 65) |                   |   |                   |        |
|          |              |                |           |           |                 | 1   | your op<br>nember |   | th an X f         | for    |
| GENDER   | SURNAME A    | ND NAMES       |           | ID NUMBER |                 | Α   | В                 | С | D                 | Top-up |
|          |              |                |           |           |                 |     |                   |   |                   |        |
|          |              |                |           |           |                 |     |                   |   | <u> </u>          |        |
|          |              |                |           |           |                 |     |                   |   | <u> </u>          |        |
|          |              |                |           |           |                 |     |                   |   | <u> </u>          |        |
|          |              |                |           |           |                 |     |                   |   |                   |        |
| TOTAL NU | MBER OF EACH | H OPTION       |           |           |                 |     |                   |   |                   |        |
|          | MIUM PER GR  |                |           |           |                 |     |                   |   | T                 |        |

| ADD YOU   | R INDIVIDUA       | L EXTENDED ME  | MBERS          | THAT ARI | E BETWEEN 65 A    | ND 74   | (OPTIC           | NAL)      |            |     |
|-----------|-------------------|----------------|----------------|----------|-------------------|---------|------------------|-----------|------------|-----|
| PI        | LAN               | А              |                | В        | С                 |         | D                |           | Е          |     |
| MEI       | MBER              | R 7 000        | R 10           | 000      | R 15 000          | R 2     | 20 000           |           | R 23 0     | 000 |
| PREMIUM   | PER MONTH         | R 83.82        | R 1            | 03.6     | R 135.9           | R       | 167.2            |           | R 186.98   |     |
| INDIVIDU  | AL EXTENDED       | D MEMBERS DETA | AILS (all      | member   | s must be older t | :han 65 | and yo           | ounger    | than 7     | 5)  |
|           |                   |                |                |          |                   |         | our optior<br>er | n with an | X for each | 1   |
| GENDER    | SURNAME A         | ND NAMES       | AMES ID NUMBER |          |                   | Α       | В                | С         | D          | Е   |
|           |                   |                |                |          |                   |         |                  |           |            |     |
|           |                   |                |                |          |                   |         |                  |           |            |     |
|           |                   |                |                |          |                   |         |                  |           |            |     |
|           |                   |                |                |          |                   |         |                  |           |            |     |
|           |                   |                |                |          |                   |         |                  |           |            |     |
| TOTAL NUU | l<br>Mber of Each | A ODTION       |                |          |                   |         |                  |           |            |     |
|           | MIUM PER GR       |                |                |          |                   |         |                  |           |            |     |

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| ADD YOUR EXTENDED FAMILY MEMBERS UNDER 65 (OPTIONAL)  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
|---|---------------------------------|--------------------|--------------|----------|-------|----------------------|----------|---------------------|----------|-----------|------------------------|
| PLAN  |                                 | Α                  | В            |          |       | С                    |          | D                   |          | d top-up  |                        |
| A AEA ADED  |                                 | D 0 000            | D 15 0       | R 15 000 |       | D 20 000             |          |                     |          | 9 000     |                        |
| MEMBER PREMIUM PER MONTH  |                                 | R 9 000<br>R 78.16 |              | R 101.26 |       | R 20 000<br>R 121.68 |          | R 25 000<br>R 141.1 |          | 9 000     |                        |
| MARK WITH X   |                                 | K /0.10            | K IUI.       | N 101.20 |       | K 121.00             |          | K 141.1             |          | 47.16     |                        |
| EXTENDED FAMILY DETAILS (all members must be under 65)  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| SURNAME AND NAMES ID NUMBER GENDER  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| MEMBER  | SURNAINE AND NAINES             |                    |              |          |       | ID NOWBER            |          |                     |          |           | <u> </u>               |
|   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| SPOUSE  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| CHILD   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| CHILD   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| CHILD   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| CHILD   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| CHILD   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| CHILD<br>Total promi  | um calculator                   |                    |              |          |       |                      |          |                     |          |           |                        |
| Total premium calculator  Carry over the total premiums from each benefit and add them up in the bottom row.  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Own   | Premium Extended Premium Extend |                    |              |          |       |                      |          |                     | d I      | Premium   | Total                  |
| family  |                                 | under 65           | over         |          |       |                      |          | family              |          |           | Premium                |
| Α   |                                 | Α                  |              | А        |       |                      |          | Α                   |          |           |                        |
| В   |                                 | В                  | В            |          |       | В                    |          |                     |          |           |                        |
| C   |                                 | С                  |              | С        |       |                      |          | C                   |          |           |                        |
| D Ton up 0  |                                 | D Ton up 0         |              | D<br>E   |       |                      |          | D<br>Ton un C       | <b>\</b> |           |                        |
| Top-up 9<br>Top-up 14   |                                 | Top-up 9           |              | E        |       |                      |          | Top-up 9            | ,        |           |                        |
| тор ир тч   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Total   |                                 | +                  |              |          | +     |                      |          | +                   |          |           | =                      |
| MAIN MEMBERS DECLARATION  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| I (name) ,apply for membership with a total contribution of R   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Postal Address:   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Tel Home(   | )                               | Te                 | l Work(      | )        |       |                      | Tel      | Cell(               | )        |           |                        |
| E-mail:   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Beneficiary details (Should you fail to nominate a beneficiary Relation:  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| the benefit will be paid to your estate)  ID number:  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Signature of main member Date / / 20  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
|   | ER AUTHORIT                     | Y:                 |              | Dute     |       | ,                    |          |                     |          |           |                        |
|   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Name of Bank <u>:</u>   |                                 |                    | Branch Code: |          |       | Accou                | ınt type | : Cheque 🏻          | 5        | Savings 🛮 | Transmission $\square$ |
|   |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Account Number: Name of Accountholder:  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| I hereby authorise Phakama on behalf of Ducome Brokers to commence a debit order withdrawal from my account on the day of the month (add appropriate date of the month), and monthly thereafter for the premium applicable for the cover selected. I understand that the debit order will be run on the date selected. If for any reason it is not honoured, two withdrawal runs will be done the next month. In the event of this second run being dishonoured, the policy will lapse. I understand it is required that this signed document reaches Phakama offices 10 working days prior to the selected deduction date, if not, the deduction will only qualify for the following calendar month's deductions. In the event that the payment day falls on a Sunday, or recognised South African public holiday, the payment day will automatically be the preceding ordinary business day. Should the relevant premium rate be adjusted by the Institution as a result of an inflation related increase in subscription/premium/payment rate, I confirm that the adjusted premium rate may be deducted. I agree that although this Authority and Mandate may be cancelled by me, such cancellation will not cancel the Agreement. I shall not be entitled to any refund of amounts which you have withdrawn while this Authority was in force, if such amounts were legally owing to you. I acknowledge that this Authority may be ceded or assigned to a third party if the Agreement is also ceded or assigned to that third party, but in the absence of such assignment of the Agreement, this Authority and Mandate cannot be assigned to any third party. |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| The User Abbreviated Name as Registered with the Bank will reflect as follows on your bank account: <b>Ducome</b> followed by your policy / membership number.  |                                 |                    |              |          |       |                      |          |                     |          |           |                        |
| Signature of Account Holder   |                                 |                    |              |          | Date: |                      |          |                     |          |           |                        |

\*I declare to the best of my knowledge and belief that the particulars given by me herein are true and correct. \*I am satisfied that the plan chosen by me suits my needs. \*I am able to afford the monthly contributions of the plan chosen by me. \*I have read and understood the Summary of the Terms and Conditions.

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